



GROWTH & COMPLIANCE

Local Authority Framework Bid Support

Structured, evidence-led bids for council home care or supported living frameworks.

IDEAL FOR

Home care

Domiciliary care

Supported living

THE CHALLENGE

Framework bids demand evidence on quality, capacity and financial sustainability — but responses are rushed and proof points are pulled from everywhere at the last minute. Weak submissions mean lost growth or winning work at unsustainable rates.

TYPICAL DURATION

2–6 weeks (tender dependent)

OPERATIONAL AREAS COVERED

Compliance

Staffing

Visits

Costs

Discover

Workshop & interviews

Deliver

Fixed-scope outputs

Handover

Documentation & session



Local Authority Framework Bid Support

WHAT YOU GET

- Bid/no-bid assessment and win themes
- Compliance with evaluation criteria mapping
- Quality, staffing and capacity evidence pack
- Commercial model and pricing support
- Final review before submission

EXPECTED OUTCOMES

- Higher-quality, compliant submissions
- Reusable evidence library for future tenders
- Less panic in the final 48 hours

AT A GLANCE

Duration

2–6 weeks (tender dependent)

Outcome area

Growth & Compliance

Settings

Home care · Domiciliary care ·
Supported living

Key operational areas

Compliance · Staffing · Visits
· Costs

Fixed-scope delivery

Defined outputs, documented
handover, no open-ended day
rates.

Ready to make better operational decisions?

Book a free 30-minute discovery call — we will recommend the right fixed-scope engagement.

summitperformanceconsulting.co.uk/contact

