



FORWARD PLANNING

Volume & Staffing Forecast Programme

Forecast delivery volumes by depot, route, and customer — so you staff and fleet ahead of demand.

IDEAL FOR

Distribution

3PL

Cold chain

Warehousing

THE CHALLENGE

Peak weeks surprise you every time. Overtime spikes, agency cover, and missed SLAs — because volume forecasts are last year's spreadsheet plus gut feel.

TYPICAL DURATION

5–7 weeks

OPERATIONAL AREAS COVERED

Delivery

Customer

Warehouse

Staffing

Discover

Workshop & interviews

Deliver

Fixed-scope outputs

Handover

Documentation & session



Volume & Staffing Forecast Programme

WHAT YOU GET

- Historical volume analysis by depot, route, day-of-week, and season
- Hold-out validated forecasting model with planning ranges (P10/P50/P90)
- 4-week rolling forecast refreshed from your data
- Scenario inputs for promotions, new contracts, and weather/events
- Integration guide for rota and fleet planning workflows
- Optional: Summit Forecast platform subscription for self-serve updates

EXPECTED OUTCOMES

- Validated forecasts leadership can trust for rota and fleet decisions
- Reduced last-minute agency and overtime costs
- Fewer SLA breaches from under-resourced peak days
- Planning ranges, not false-precision single numbers

AT A GLANCE

Duration

5–7 weeks

Outcome area

Forward Planning

Segments

Distribution · 3PL · Cold chain

· Warehousing

Data areas

Delivery · Customer · Warehouse

· Staffing

Fixed-scope delivery

Defined outputs, documented handover, no open-ended day rates.

WHO THIS IS FOR

Distribution and 3PL operators with seasonal or promotional volume swings affecting staffing and fleet.

Ready to make better operational decisions?

Book a free 30-minute discovery call — we will recommend the right fixed-scope engagement.

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