



SYSTEMS & SCALE

90-Day Spreadsheet Exit Programme

90-day plan to move off Excel chaos — without stopping operations or buying the wrong platform.

IDEAL FOR

Road haulage

Distribution

Warehousing

3PL

Cold chain

THE CHALLENGE

Everyone knows spreadsheets aren't sustainable. But every transformation attempt stalls because nobody mapped which spreadsheet does what — or how to migrate without breaking operations.

TYPICAL DURATION

3–4 weeks

OPERATIONAL AREAS COVERED

Delivery

Vehicle

Customer

Fuel

Warehouse

Staffing

Discover

Workshop & interviews

Deliver

Fixed-scope outputs

Handover

Documentation & session



90-Day Spreadsheet Exit Programme

WHAT YOU GET

- Spreadsheet and shadow-system audit across ops, finance, and warehouse
- Target data architecture: source systems, integration points, reporting layer
- Phased 90-day roadmap with quick wins in weeks 1–4
- Technology shortlist (build vs buy) with evaluation criteria
- Change impact assessment and training plan
- Business case with cost of inaction vs investment

EXPECTED OUTCOMES

- Clear, phased path off spreadsheets
- Quick wins deliverable in the first month
- Board-ready business case for technology investment
- Reduced risk of buying the wrong platform

AT A GLANCE

Duration

3–4 weeks

Outcome area

Systems & Scale

Segments

Road haulage · Distribution ·
Warehousing · 3PL · Cold chain

Data areas

Delivery · Vehicle · Customer ·
Fuel · Warehouse · Staffing

Fixed-scope delivery

Defined outputs, documented handover, no open-ended day rates.

WHO THIS IS FOR

Growing logistics operators who have outgrown Excel but aren't ready for a full ERP programme.

Ready to make better operational decisions?

Book a free 30-minute discovery call — we will recommend the right fixed-scope engagement.

summitperformanceconsulting.co.uk/contact

FaizKhan@summitperformanceconsulting.co.uk

